



Handbook

Truck Parts Distributors in Europe 2017

IMPRINT

RESPONSIBLE:

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1. INTRODUCTION

The fourth release of the profile manual "Truck parts distributors in Europe" gives a comprehensive overview of the 21 largest and most important truck parts distributors in the independent truck aftermarket in Europe and contains a total of 359 company profiles in 35 European countries.

Furthermore, the edition contains information about the garage marketing systems with truck specialisation.

The profile manual is divided into an international part with truck parts distributors, garage marketing systems and truck parts distributors in buying groups and into a national chapter with 35 country reports.

In the first chapter, the international truck parts distributors are presented and compared (countries, number of outlets, buying groups and headquarter).

Each country report contains the largest and most important truck parts distributors which are presented in detailed company profile. The 360 company profiles provide following information:




- Name
- Address (Street, Zip code, City)
- Email
- Telephone / Fax
- Internet
- Number of outlets
- Employees
- Turnover
- Contact person
- Buying Group



In this report Truck parts distributors are wholesalers or retailers who mainly do their business with the distribution of truck parts. Large car parts distributors who also sell truck parts like Trost, Armtek or Inter Cars are listed separately. Furthermore, we do not list parts manufacturers or subsidiaries of manufacturers who distribute their own products for the most part.

This manual is based on various open sources such as official statistics and other publications as well as interview with the market experts. All company profiles are researched with our best knowledge and belief. The data is researched in 2017 with finance data from 2015.

Generally, company turnover figures in this report are differentiated in three types of sources. Actual "a" and estimated "e" data has the highest reliability. Company turnover with the abbreviation "c" behind the year is calculated with the *wolk aftersales experts* algorithm and has a medium reliability.

Actual data (a)	Estimated data (e)	Calculated data (c)
<p>Approach:</p> <ul style="list-style-type: none"> - Desk research, expert interviews, market analysis <p>Sources:</p> <ul style="list-style-type: none"> - Balance sheets, financial statements, annual reports etc. of the companies - Business information services <p>Reliability:</p> 	<p>Approach:</p> <ul style="list-style-type: none"> - Desk research, expert interviews, market analysis <p>Sources:</p> <ul style="list-style-type: none"> - Business information services - Expert interviews - Estimation of Wolk aftersales experts analysts - Other open sources company information <p>Reliability :</p> 	<p>Approach:</p> <ul style="list-style-type: none"> - Automatic calculation - Combination of linear company development (Regression) and Market development of comparable companies (similar size, similar structure) <p>Sources:</p> <ul style="list-style-type: none"> - Company development - Market development <p>Reliability :</p> 



3.2 HEADQUARTERS OF INTERNATIONAL TRUCK PARTS DISTRIBUTORS



Germany is headquartered with four of the Top 20 truck parts distributors. Belgium follows with 3 headquarters.

Germany leads the Top 20 list with two companies: Europart Holding and Christian Winkler.

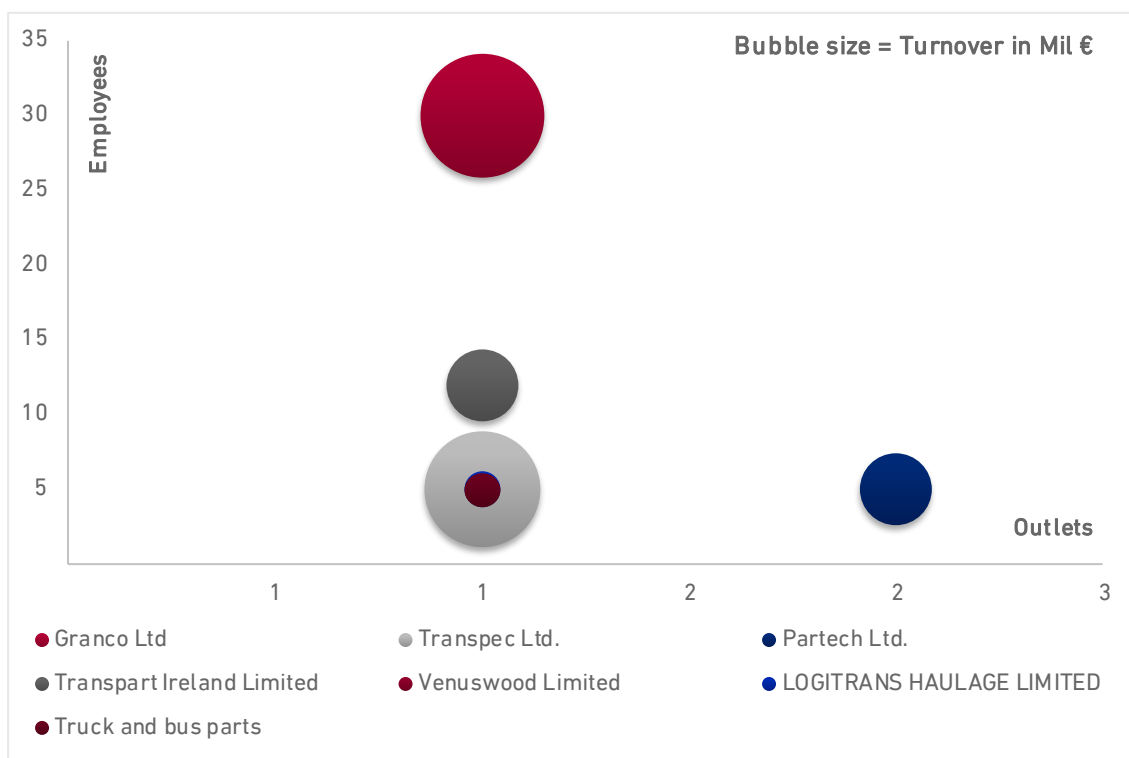


6.16 IRELAND

6.16.1 IRELAND - OVERVIEW

Company	Belongs to	Outlets (year)	Employees (year)	Turnover in m € (year)
Granco Ltd		1 (2017)	30 (2015 a)	5,6 (2015 e)
Transpec Ltd.	BPW Bergische Achsen Kommanditgesellschaft (DE)	1 (2017)	5 (2015 c)	4,9 (2015 c)
Partech Ltd.		2 (2017)	5 (2015 c)	1,9 (2015 a)
Transpart Ireland Limited		1 (2017)	12 (2015 c)	1,8 (2015 c)
Venuswood Limited		1 (2017)	n.a.	0,5 (2015 e)
LOGITRANS HAULAGE LIMITED		1 (2017)	5 (2015 c)	0,5 (2015 e)
Truck and bus parts		1 (2017)	5 (2015 c)	0,4 (2015 c)

TABLE 56: LARGEST TRUCK PARTS DISTRIBUTORS IN IRELAND



PICTURE 18: LARGEST TRUCK PARTS DISTRIBUTOR'S ECO DATA IN IRELAND



6.16.2 IRELAND - COMPANY PROFILES



Granco Ltd	
Street	60 Tangrafee Road
Postal code	BT35 6QF
City	Newry, Co. Down, N. Ireland
Phone	00 44 (0)28 308 21115
Fax	00 44 (0)28 308 21050
E-mail	info@grancotrucks.com
Internet	www.grancotrucks.com
Contact person	Mr. Patrick Grant (Owner)
Belongs to	
International trade group	
National trade group	
Concepts	
Driven by	
Specialisation	Truck
Turnover in M. €	5,6 (2015 e)
Outlets	1 (2017)
Employees	30 (2015 a)

PROFILE 142: GRANCO LTD



Transpec Ltd.	
Street	Unit 11 Block B, Kingswood Business Park, Baldonnell Road Lower
Postal code	
City	Dublin 22
Phone	00 353 1 464 2004
Fax	00 353 1 464 2002
E-mail	info@transpec.ie
Internet	www.transpec.ie
Contact person	Mr. SEBASTIAN BOOK (Managing Director)
Belongs to	BPW Bergische Achsen Kommanditgesellschaft
International trade group	
National trade group	
Concepts	
Driven by	
Specialisation	Truck
Turnover in M. €	4,9 (2015 c)
Outlets	1 (2017)
Employees	5 (2015 c)

PROFILE 143: TRANSPPEC LTD.